



# Quotation

Quote #: 120009

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Aveniros  
 Tony  
 TONY@AVENIROS.COM  
 , 01801  
 617-957-6462

Quote Provided by:  
 Patrick Mullaney  
 Sales  
 866-942-6273 | 732-222-1511 x  
 Email: patrickm@touchboards.com

The new Teamboard models are absolutely top notch. We highly recommend them and I will explain in detail why they are the best touch sensitive boards on the market.

They feature a technology called VRT which stands for Variable Resistive Technology,

[http://www.touchboards.com/TeamBoard/T380121/media/T380121\\_doc\\_1.pdf](http://www.touchboards.com/TeamBoard/T380121/media/T380121_doc_1.pdf)

The Teamboards are a great mix of value, performance, ease of use and the best warranty in the business. To start, the VRT makes writing on the board much more enjoyable. It just feels so much more natural to have a pressure sensitive writing surface that reacts to how hard you are pressing on the board. Not only does it feel natural, it looks much better and your presentation is a lot more professional looking. It is hard to explain in an email but once you write on it you will realize why we love this board so much. There is nothing like it out there.

The VersaSurface is one huge selling point. Teamboard has found the "sweet spot" because the surface is optimized for both projection use AND dry erase use. It is not too shiny where you get a glare when in projection use, yet it is not too dull where it becomes hard to erase the dry erase ink. Ink just wipes off easily and the TeamBoards 10-year warranty on the surface means that, unlike similar competitors, you can use this board as an interactive whiteboard and for capturing dry-erase. This is twice as long as the nearest competitor. They have a patent on this surface and it is the best in the industry. It is a strong and durable hard-coated VersaSurface. It is water and dust resistant, sunlight operable, low-glare which is ideal for projection. I can tell you some real horror stories about other brands if needed. Cheaper boards have a more porous surface and ink will actually soak into it over time. They call this "ghosting." Also, the board is touch sensitive so you dont have to worry about losing special electronic pens which can bet costly. You simply use your finger to write.

Teamboard has some videos explains some of the features and benefits of owning a Teamboard T3 VRT as well as the T3 RT whiteboards (RT is the same board but lacks the VRT feature)

<http://www.teamboard.info/library/videos.html>

If you would like to try out the Team Board software now, you can download it for free through the link below.

<http://teamboard.com/suite6>

\*\*\*You will need a projector to make this work. You can use the projector you have as long as it puts on an image which is the correct size and shape. If you are unsure, we can check on that for you.\*\*\*

## How to place your order

- Fax or email us your purchase order: 732-222-7088 or [orders@Touchboards.com](mailto:orders@Touchboards.com)
- Or call us at 866-942-6273 | 732-222-1511
- Or use the link below to order online using a credit card or PayPal.  
<http://www.Touchboards.com/quotes/viewquote.asp?hash=47C54F27A185911C5C43DC995451B9A0C3AD228B>


	Item	Unit Price	Qty	Total
	TeamBoard T380121			
	TeamBoard T380 VRT, 80 OD, 4:3			

		\$1699.00	1	\$1699.00
Product Info: <a href="http://www.touchboards.com/teamboard/Teamboard_T380121.html">http://www.touchboards.com/teamboard/Teamboard_T380121.html</a>				

Subtotal: \$1699.00  
Shipping (Freight): \$161.49  
Grand Total: \$1860.49

Terms: Net 30 Upon Approval or Credit Card

Optional Items:

Item		Unit Price	Qty	Total
	TeamBoard ACDZTB TeamBoard Markers: Assorted package of 12, two of each color	\$40.00	1	\$40.00
	TeamBoard EVEC24 EganCloth 24-pack: (16 x 12) x 24	\$85.00	1	\$85.00
	Cetacea ASTRO-LR002 Astronaut CL with Long Run Power Supply Notes: audio speaker	\$286.00	1	\$286.00
Product Info: <a href="http://www.touchboards.com/Cetacea/CetaceaSound_AudioSystems.html">http://www.touchboards.com/Cetacea/CetaceaSound_AudioSystems.html</a>				
	IWH TTablet Touchboards Wireless RF Interactive Tablet	\$174.00	1	\$174.00
Product Info: <a href="http://www.touchboards.com/IWH/TouchboardsTablet.html">http://www.touchboards.com/IWH/TouchboardsTablet.html</a>				
	Qomo QWPS1000 Connects a display or projector to up to 20 wireless devices. Allows photo and Doc sharing from iphone/ ipad, Android phone/ pad, mirror PC screen on ipad and using ipad to control PC.	\$401.35	1	\$401.35
Product Info: <a href="http://www.touchboards.com/QOMO/QOMO_QWPS1000.html">http://www.touchboards.com/QOMO/QOMO_QWPS1000.html</a>				
	HoverCam Solo 5 HoverCam Solo 5 Ultra Portable \ Flip-Up\ Document Camera	\$250.00	1	\$250.00
Product Info: <a href="http://www.touchboards.com/HoverCam/HoverCam-Solo-5.html">http://www.touchboards.com/HoverCam/HoverCam-Solo-5.html</a>				
	Peerless HDS-WHDI 100 PeerAir Wireless HD Multimedia System Notes: This eliminates the HDMI cable between the computer and projector. This transmits both audio and video wirelessly.	\$238.80	1	\$238.80
Product Info: <a href="http://www.touchboards.com/Peerless/Peerless-HDS-WHDI100.html">http://www.touchboards.com/Peerless/Peerless-HDS-WHDI100.html</a>				

If you fax a purchase order in please make sure to do 3 things. A) call us to verify we received the order. B) Make sure the quote number is listed on the PO as well as the email you would like tracking sent to. C) Make sure shipping is listed on the PO. The order will not be processed until the shipping rate is listed so to avoid any delays, please note the shipping rate we have quoted.

Best Regards,

*Patrick Mullaney*

Patrick Mullaney

Quote valid for 60 days subject to availability and our Terms & Conditions: <http://www.Touchboards.com/toc.htm>  
**Touchboards.com | Tax ID: 20-2111443 | Cage Code: 3GLB3 (Small Business) | DUNS: 129870007**  
205 Westwood Ave | Long Branch, NJ 07740 | 866-942-6273 | 732-222-1511 | 732-222-7088 (fax)

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